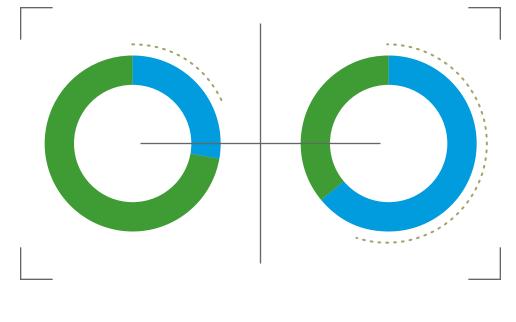


The middle market is under attack

28% of middle ma

of middle market companies experienced a data breach in 2020.

Up from 18% in 2019



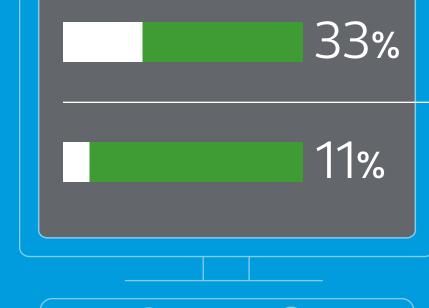
64%

anticipate that unauthorized users will attempt to access data or systems in 2021.

Up from 55% in both 2019 and 2020

Ransomware is on the rise

> When a hacker seizes systems in demand for payment, your entire organization can grind to a halt.



in 2020.

experienced more than

one attack in 2020,

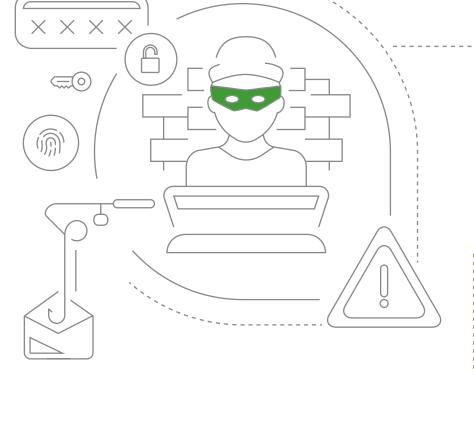
of companies reported

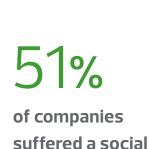
a ransomware attack

a common tactic used by hackers to re-target vulnerable systems.

Social engineering, or account takeover, refers to obtaining a legitimate user's credentials, typically through misrepresentation, to gain entry into an organization's systems.

Social engineering attacks persist





Up 2% from 2019

engineering attack.

say they're at risk of an attack through

manipulation of employees in the next 12 months.

Up 7% from 2019

policy.

Just 46% purchased

or upgraded software.

Heavy investments

Middle market companies are investing in cybersecurity protections...

005%

on data security and privacy.

have a dedicated

function focused

·71%

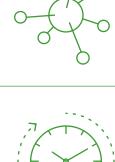


Consider outsourcing

Instead of handling complex data security in-house, middle market companies should consider outsourcing this critical function to a trusted and experienced third party. This approach lets you:

Fill critical skills gaps

2



Fewer companies (60%) updated

security protocols this year.

Down from 71% in 2020

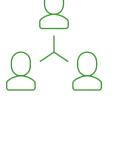
Leverage experience



Scale data infrastructure without disruption

Achieve around-the-clock service

5



to focus more on strategic IT initiatives

Enable agility by allowing internal teams

Discover more ways to manage
vulnerabilities with "5 ways managed service

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providers can strengthen risk management."