

THE POWER OF BEING UNDERSTOOD

CYBERSECURITY UPDATE

Key trends in an evolving landscape



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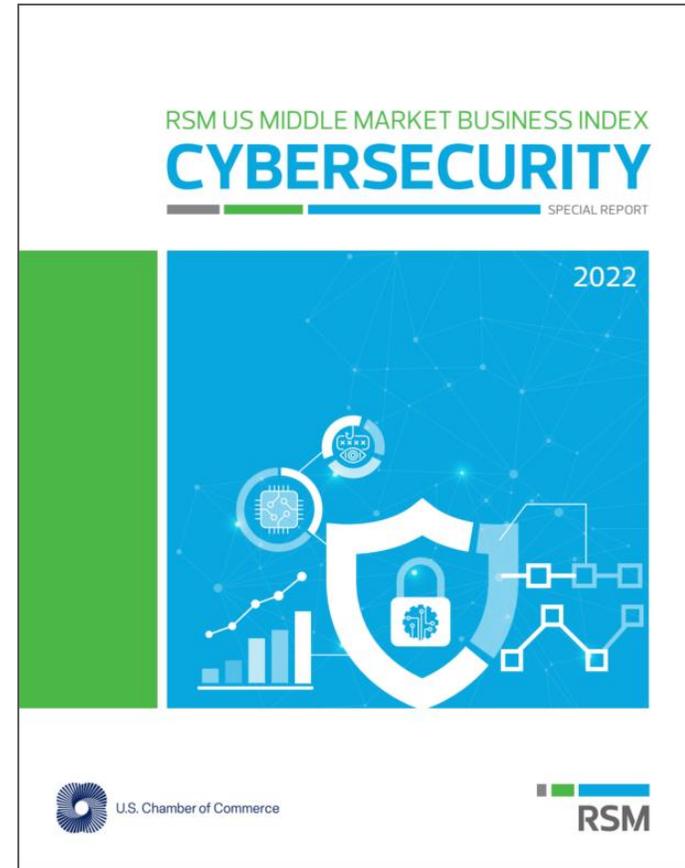
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2022 MMBI Cybersecurity Special Report

- **Five** years of research
- Over **400** middle market executives
- Report details:
 - Common cybersecurity and data privacy challenges
 - Frequency of cyberattacks
 - Best practices for implementing security controls and strategies



Download from the webcast console!

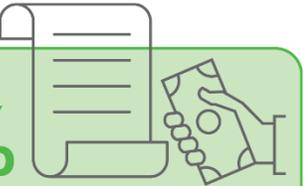
Key trends in the cybersecurity landscape

- **Breaches are slightly down, but significant cybersecurity concerns persist:** 6% decrease in number of executives claiming they had a data breach last year
- **However, executives are still worried:** 72% anticipate that unauthorized users will attempt to access data or systems this year
- **Technology is changing:** 36% of organizations have moved to the cloud in the past year due to security concerns and 90% believe the cloud is more secure
- **So is cyber liability coverage:** 61% of companies carry a cyber insurance policy, and 67% say premium costs have increased

22% 
of middle market executives claimed their company experienced a data breach in the last year

72% 
of executives believe unauthorized users will attempt to access data or systems in 2022.

90% 
of respondents that have moved data to the cloud for security concerns believe it is more secure.

67% 
of respondents saw an increase in cyber insurance policy premiums. Only 2% saw a decrease.

Topics of discussion

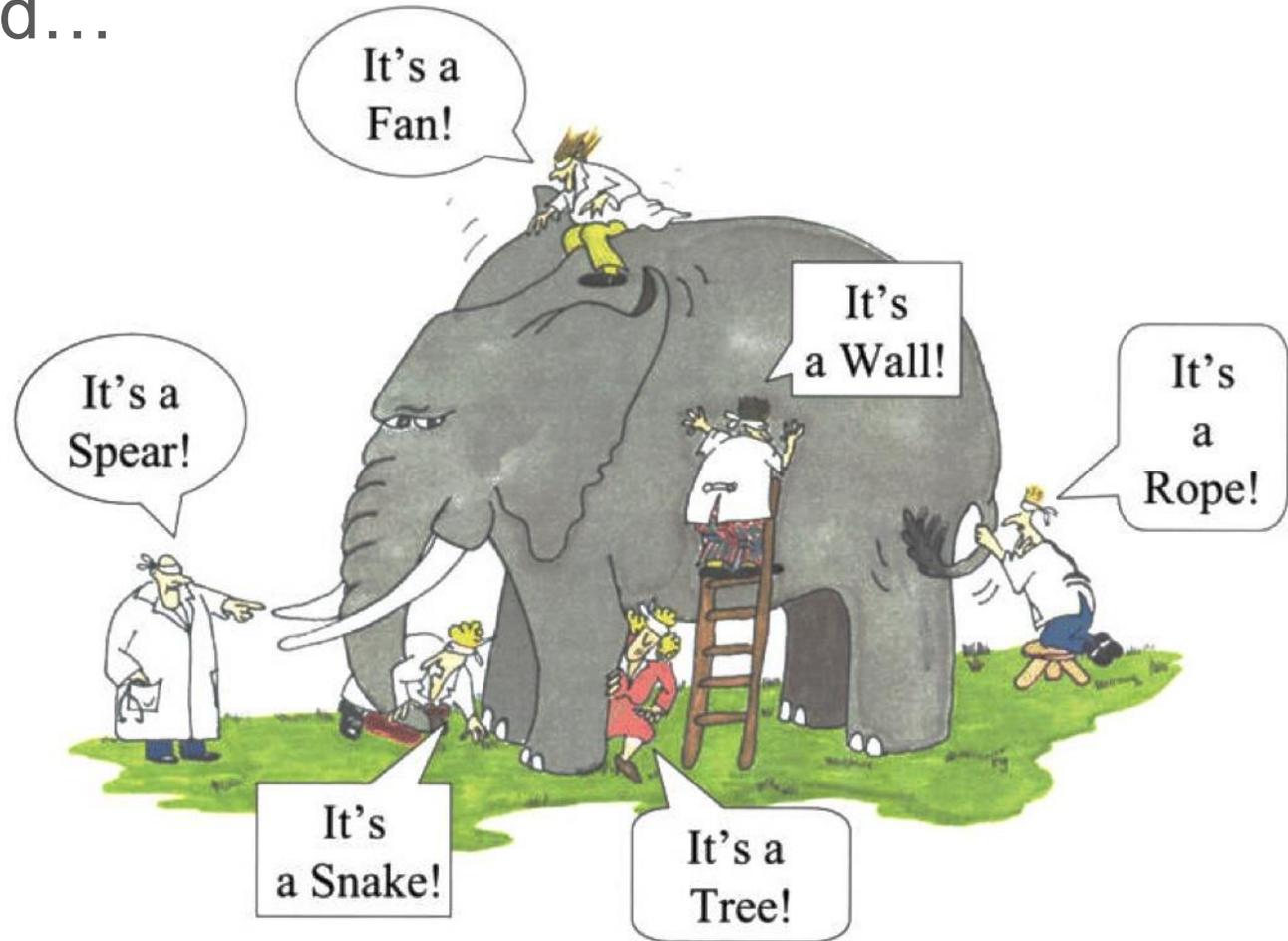
- **Cyber resiliency:** Learn how establishing a cyber resiliency plan can minimize the impact of a cyber event
- **Privacy:** Understand how data privacy standards continue to increase and evolve
- **Cybersecurity outsourcing:** Recognize how outsourcing helps companies meet the demands of the changing cyber landscape
- **GRC technology:** Discover how companies are transforming risk management through GRC tools
- **Cloud trends:** Understand why companies are adopting cloud strategies more often to help address increasing risks

CYBER RESILIENCY

Bob Eckman

What is resiliency?

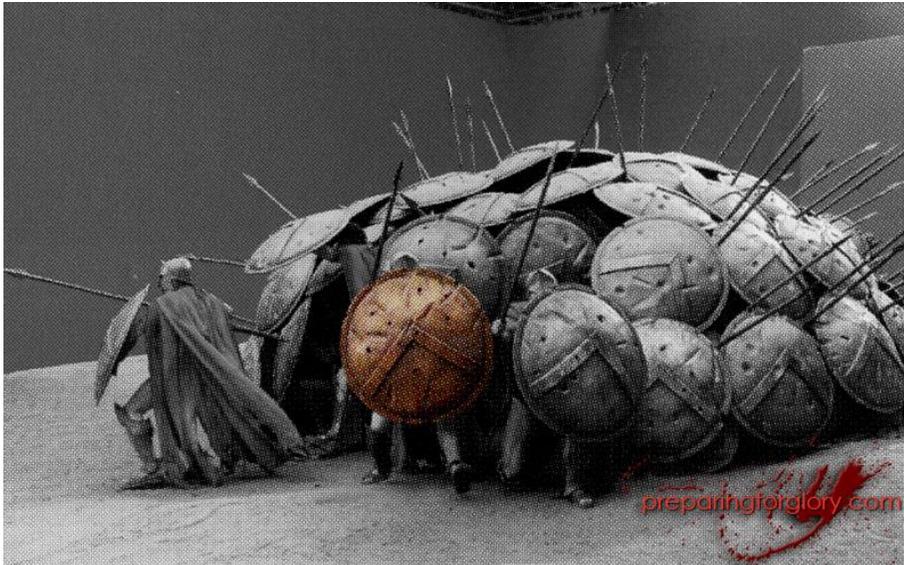
Parable of the six blindfolded...



What is resiliency?

Resiliency is a paradigm shift

Crusty shell, perimeter security



- Rigid and inflexible
- Cannot adapt
- One defeat means all is lost
- Focus is often ONLY IT

Cultural shift
It's not if....
but WHEN.

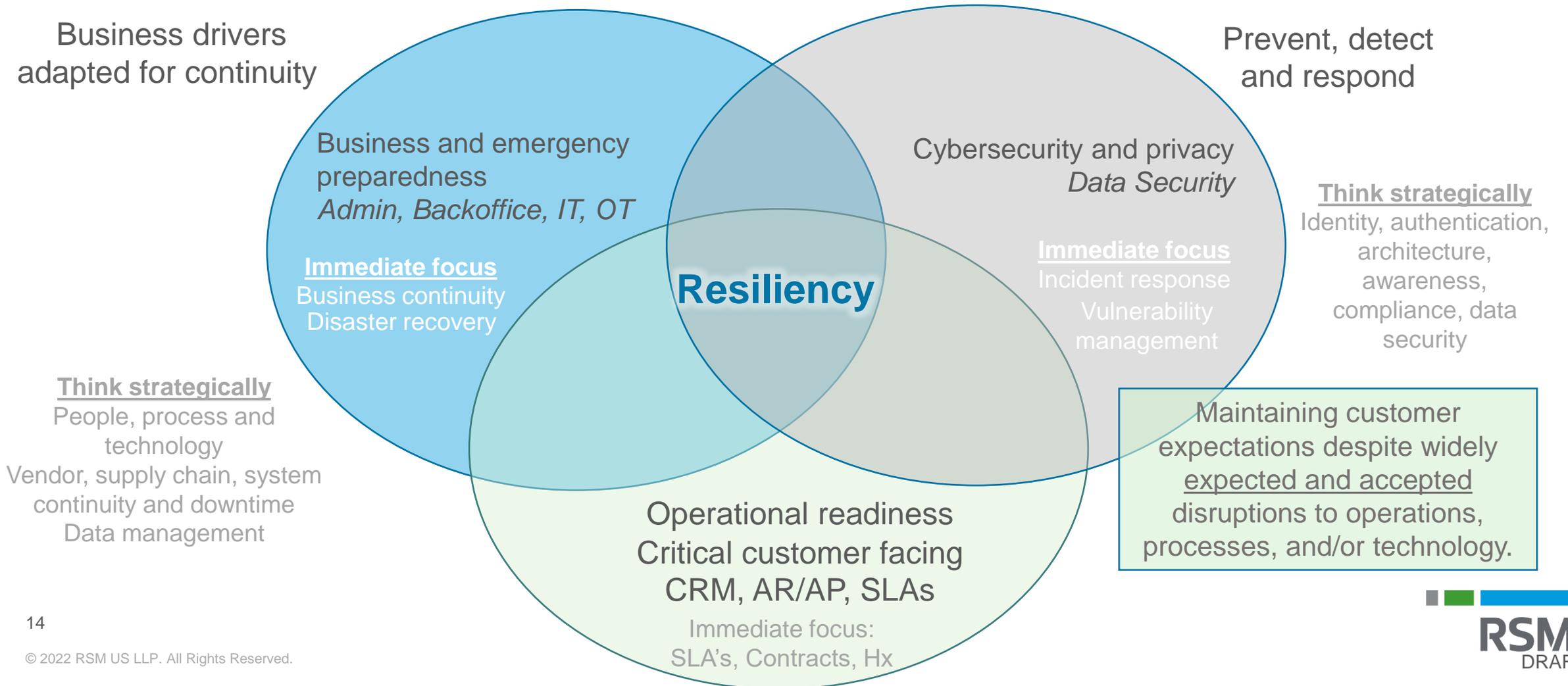
**And it could
be NOW!**

Bend but don't break security



- Flexible, context-based
- Adaptive
- One defeat, informs the next defense
- Focus is on BUSINESS OUTCOMES

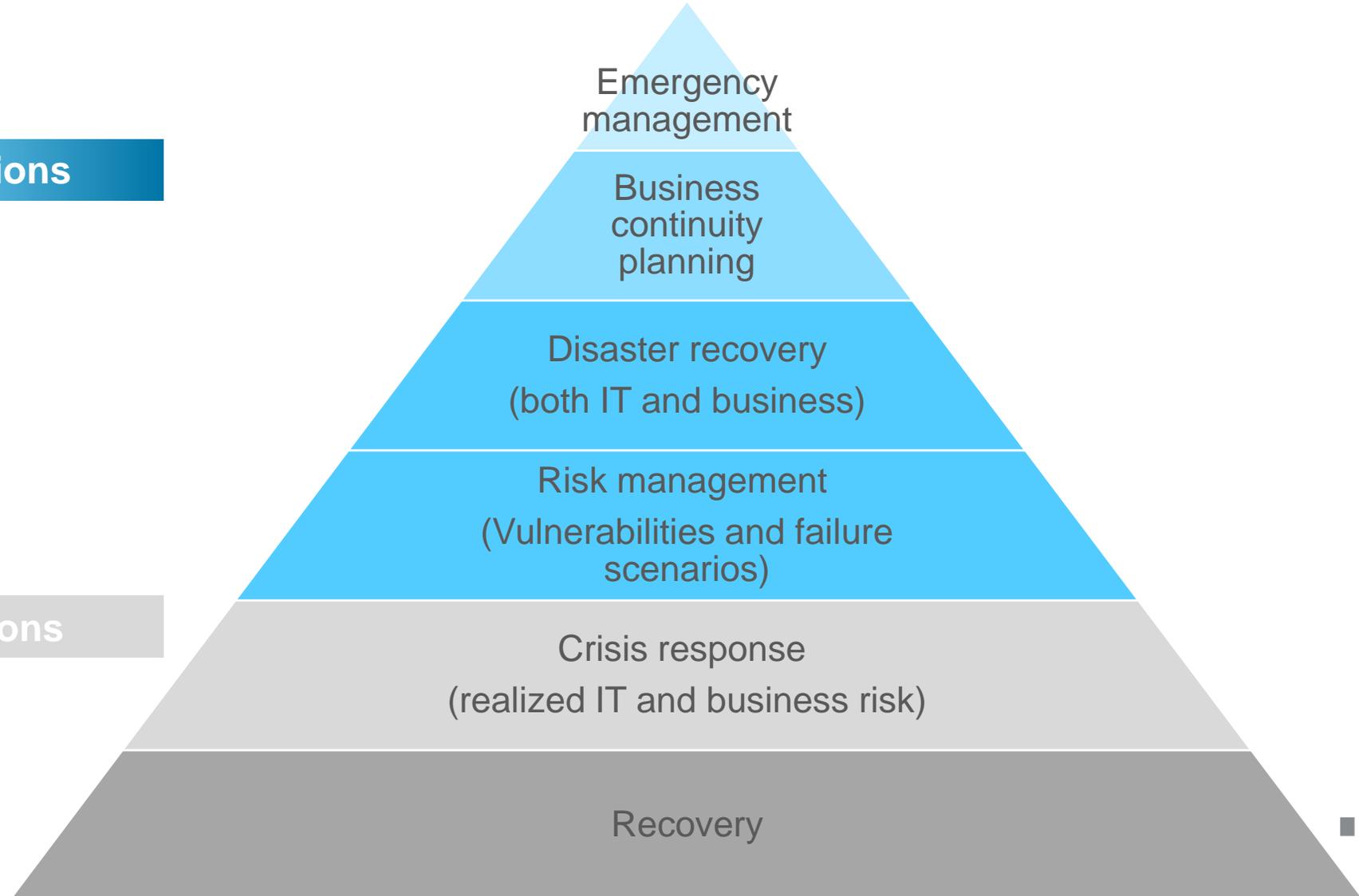
Resiliency focus areas



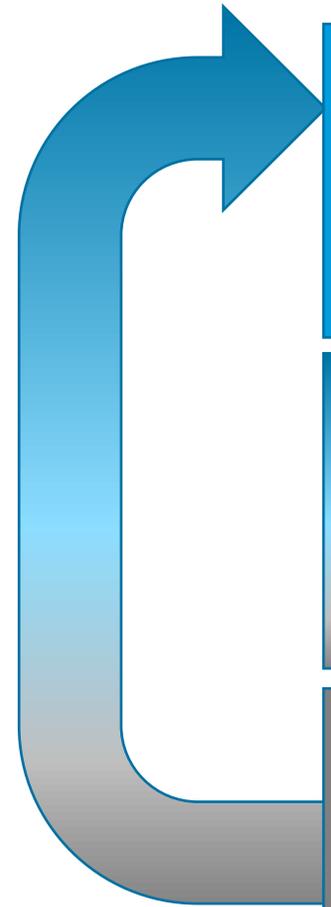
The resiliency stack

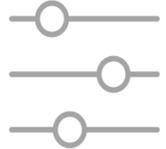
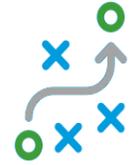
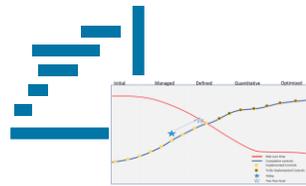
Proactive solutions

Reactive solutions



Resiliency: assess, plan, respond



<p>Resiliency assessment Lite/full</p>	 <p>Identify BUSINESS loss scenarios</p>	 <p>Identify gaps in continuity for each scenario</p>	 <p>Establish risk matrix based on scenarios</p>	 <p>Assess operational effectiveness under stress</p>
<p>Resiliency planning BCP/DR/IR/VM</p>	 <p>Align recovery Strategies with Business and Cyber Strategies</p>	 <p>Develop a plan to close gaps and improve maturity.</p>	 <p>Test the plans: At rest and under stress</p>	 <p>Measure continuity KPIs, monitor maturity</p>
<p>Crisis response ER/IR/DR</p>	 <p>React: Contain the incident, preserve BUSINESS scenarios</p>	 <p>Investigate: Determine root cause and downstream impacts</p>	 <p>Recover: Reduce harm, get back to 100%</p>	 <p>Recommend: Inform and advise, lessons learned, improvements</p>

PRIVACY

Alison Brunelle

Privacy trends in an evolving landscape



Keeping pace with the patchwork of privacy requirements



Be anticipatory and future-proofed in the approach



Establishing and sustaining personal data governance



Derive business value from sustainable governance



Understanding applicable roles and responsibilities



Know the compliance obligations by business impact



Designing and implementing a privacy function that is right-sized



Say yes to Privacy by Design (PbD) and integrate methodologies



Having access to the right subject matter expertise



There is a talent shortage causing a competitive landscape



Interpreting the enforcement impacts



Control the narrative by being prepared

CYBERSECURITY OUTSOURCING

Dave Mahoney

Security outsourcing and managed services

Challenges	Outsourcing solution	Key factors
Skills shortage	Access to a talent pool	Hiring practices
Significant operational and capital expense	Cost efficiencies through economies of scale	Autonomous response/remediation
Rising insurance premiums/minimum security requirements	24x7 monitoring Technical vulnerability/configuration/compliance monitoring	Data normalization/aggregation/correlation
New regulatory requirement/stringent third-party cyber assessments	Reduced MTTD/MTTR Security operations maturity	Incident handling and investigation procedures
		Hybrid cloud visibility
		Device/user identity monitoring
		Threat intelligence overlays
		Managed detection/response

GRC TECHNOLOGY

Dietz Ellis

Expanding GRC to cyber risk



Layering in cyber risk into ERM programs for increased executive visibility and treatment



Privacy compliance tracking and remediation, including emerging standards



Monitoring of risks presented from third- and four-party relationships



Potential cyber insurance cost reduction – demonstration of cyber risk management capabilities



Increased appetite for GRC-as-a-Service (GRCaaS) with managed risk management services

Continuous monitoring



Consolidation of data (e.g., metrics) within GRC platform, can include middleware like RPA



Cloud services and available tools help promote easier data collection



Can decrease the manpower required to maintain a monitoring program



Early deficiency or regulatory incompliance – sufficient time to remediate



Map to GRC controls to promote automated control attestation

CLOUD TRENDS

David Llorens

Cloud trends



Increased adoption



Rising costs



Increasing complexity



Talent gap



Evolving risks: regulatory, cyber, data, vendor, etc.

On-premises



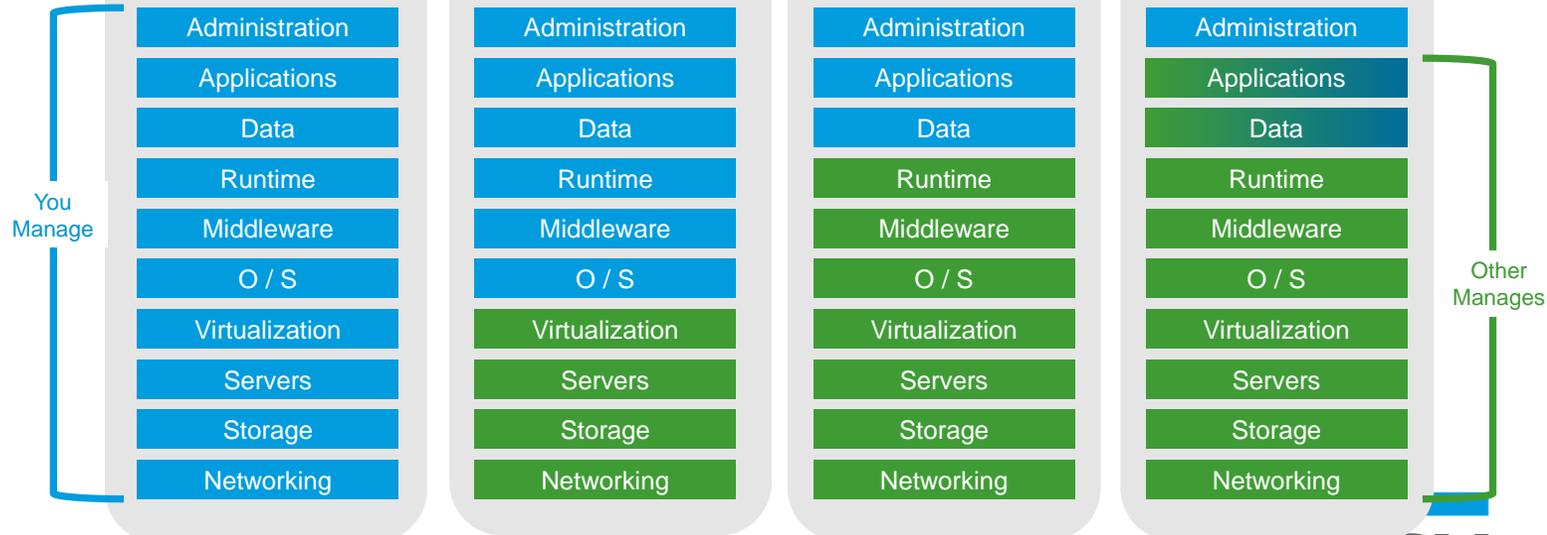
Infrastructure as a Service (IaaS)



Platform as a Service (PaaS)



Software as a Service (SaaS)



Cloud trends (cont.)



Increased adoption



Cloud strategy: Holistic strategy with clearly defined milestones



Rising costs



Asset management: Consistent naming nomenclature across clouds



Increasing complexity



IAM & architecture: IAM strategy and Landing Zones



Talent gap



Training: Limited quality multi-cloud training. Certifications.



Evolving risks: Regulatory, cyber, data, vendor, etc.



Governance: Policies/guardrails, IAM, cloud controls and 3rd risk.

THANK YOU FOR
YOUR TIME AND
ATTENTION

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